

MID-TERM REPORT (February 1985)

Project Title: From Mercantile to Industrial Cultures

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As originally proposed, the strategic access to this project was to be through two communities, Jains and Parsis, with possible inclusion of others (especially Vaisnava Banias) depending on time, access, and evolution of the project. Ahmedabad was proposed as the primary research site for the Jains; Bombay as a second site, particularly for the Parsis.

The first half of the project has been a very rewarding exploratory series of initiatives. Upon arrival in Ahmedabad, I was pleasantly surprised to discover that in the last two years as series of complementary field projects (both in Gujarat and Rajasthan) have been launched, especially on the side of my project having to do with the Jain community. It appears that the entire field of Jaina studies is on the verge of an exciting transformation towards empirical and social anthropological understanding. This empirical interest moreover is not merely restricted to anthropologists, but seems to be a primary concern now of historians and textualists as well, which promises a well-rounded growth of the field. As a newcomer to Indian studies, I feel fortunate to be in on these developments. At the same time, it thus became even more urgent to attempt initially to get a broad feel for the community so as to situate and integrate these different efforts.

The project so far may be divided into two halves: A) Orientation: Sept-Nov, Ahmedabad, Rajasthan; B) More Detailed & Systematic Works: Dec-Feb.

A. Orientation: September - November

After an initial week in Delhi, the first month and a half in Ahmedabad involved the following initiatives:

- 1) Initial contacts with:
  - a. leaders of the Jain and Parsi communities, particularly the heads of the Anandji Kalianji Pedhi and the Parsi Punchayat,
  - b. leaders in the textile industry: current and former industrialists, the Mill-Owners Association, and the Ahmedabad Textile Industry Research Association (ATIRA)
  - c. the academic community: M.S. University of Baroda, Ahmedabad Indian Institute of Management (IIM), Gujarat Vidyapith, the B.J. Institute of Indology, ATIRA, the B.M. Institute, and the L.D. Institute of Indology.
- 2) General orientation in Ahmedabad: viewing the Spodek film on Ahmedabad at the Alliance Française; exploring the historic sites of Ahmedabad; museums and cultural institutions: Calico Museum, Darpana Academy, Gandhi Ashram, Utensils Museum, etc.
- 3) Initial field trip outside Ahmedabad to Taranga Hills and Mehsana with the managing director of the Anandji Kalianji Pedhi, plus follow up interviews about this trust, and the pilgrimage sites under its management
- 4) Initial contact with Jaina sadhus and sadhvis, especially a group of Terepanthe nuns
- 5) Introduction to a relatively new Jain community with two temple-uprashaya complexes, several housing societies (roughly 400 households), a community of largely mid-level businessmen in the cloth and garments trade, many originating in the past generation from rural western Mehsana district

- 6) Visit and interviewing of management of a major Jain-owned textile mill
- 7) Observation of a series (3) of chppdi pujas located at different levels of society
- 8) Preliminary efforts to sketch genealogies of industrial elite families
- 9) Expanding a set of contacts in the professional stratum, especially among Jains who seem no longer so tightly tied into the traditional business-communal network
- 10) Participation in the general ceremonial events of Navrattri, Dassera, Divali, and Moharram
- 11) Locating language materials
- 12) Library work

In November a survey trip was taken to various sites in Rajasthan. The high points in terms of the research project were meeting a group of Digambara monks and their followers in Ajmer, meeting 3 Stanakvasi and Terepanthe acharyas and their followers in Jodhpur, plus visiting temples and pilgrimage sites in Osian, Jaisalmer, and Mt. Abu. Jaipur, Udaipur, and Chittorgarh were also visited: several contacts and leads in Jaipur, especially, were identified for potential follow-up.

#### B. More Detailed Work: Nov-Feb.

Nov.-Dec.: This period was utilized to expand the network of contacts through a series of interviews; and to begin a genealogical mapping of the old textile elite (Vaisnava as well as Jain). We were able to attend and closely observe a wedding. And more generally, we also made contact with several voluntary and Gandhian-inspired organizations through our Jain contacts. One of the more interesting of these is the work of the Jain monk Santabalji, who quite unlike other Jain monks, devoted himself to Gandhian work among (non-Jain) villagers.

Jan.: A trip to Bombay was used to initiate further contacts (and renew old contacts) among the Parsi community. We attended the World Zoroastrian Congress--which provided a synoptic view of current developments in the community; interviewed two Parsi industrialists; met four Parsi priests (interviewing one at some length); checked in at the Cama Institute of Oriental Studies, Zoroastrian Studies, and the Parsi Punchayat. We attended a Parsi wedding. All these occasions provided leads for a return to Bombay after March.

Jan.-Feb.: The period since our return from Bombay has seen a rapid deepening of our participation in the Jain community on three fronts:

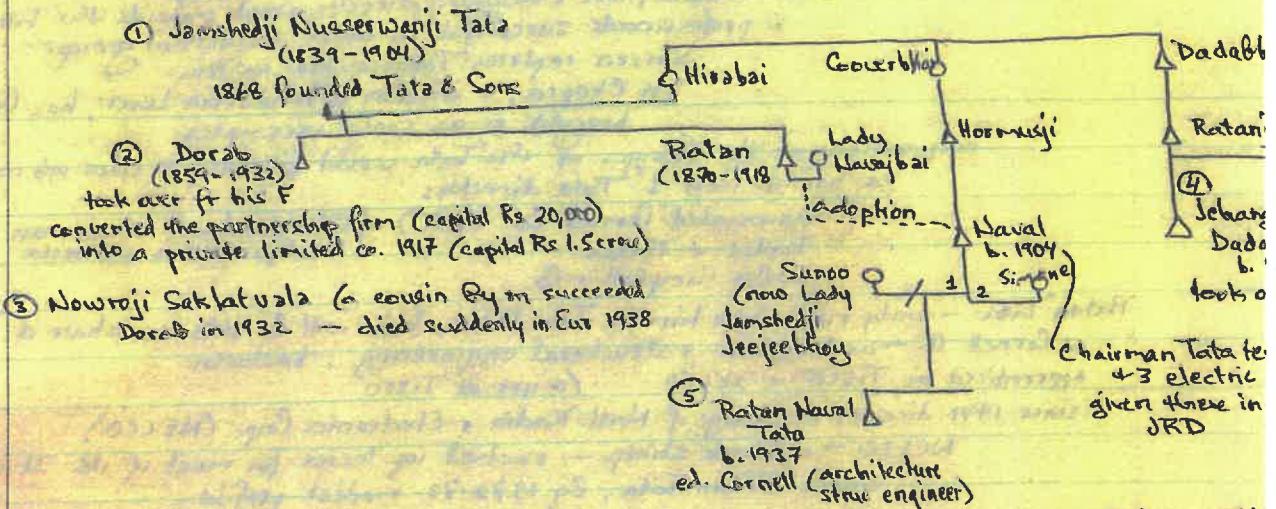
- 1) Social organization:
  - a. new community formations: we have had an introduction now to a series (7) of new temples built in the last decade or so by new housing societies, and have participated in their activities
  - b. old caste organizations: we are in the process of collecting histories, statistics, and accounts of older forms of organization, especially at the moment: the Visa Oswals, the Desa Srimalis, and two "27 village" marriage circles
- 2) Economic organization:
  - a. further visits to large and small scale industries
  - b. initial visits to the cloth markets
- 3) Religious organization:
  - a. we have witnessed and interviewed participants in a series of rituals, most importantly a diksha, and a celebration of completion of 100 days ayambili fasting; also home shrines
  - b. we have gone with pilgrims to two important pilgrimage centers: Sankeshvar, and Mahudi-Vijaypur
  - c. in the course of this we have met a further series of (mainly Swetambar

murti-puja) acharyas.

Concurrently:

- 4) Library work is proceeding
- 5) Translations (with a translator) of several historical documents and histories from Gujarati are being ~~being~~ done
- 6) Language classes are being pursued.

## TATAS



Oct 1980, after 42 yrs at helm, JRD Tata launched a search for his successor: Oct 21 apptd Ratan Tata head (chairman) of Tata Industries (the flagship & w/ Tata Sons the heart of the Tata group)

contenders (over past 30 yrs Tatae have nurtured a batch of top level executives):

- \* Nani Palkhivala, 62, constitution & tax lawyer, former Indian ambassador to the US
- Ruski Mody, 63, head of Tata Iron & Steel Co. (TISCO)

- + Suranjan Moolgavkar, 75, head of Tata Engineering & Locomotive Co. (TELCO)

Freddie Mehta, 53

- + Naval Tata, 77, the #2 man in the hierarchy

(+ too old)

- \* Ratan Tata, 44, son of Naval Tata

(\* 2 key contenders)

Palkhivala - obdurate opponent of Mrs Gandhi, staunch supporter of Janata Party w/ Mrs Gandhi back in power, + an issue group dependent on the goodwill of

still has the stature & respect

verge of massive modernization & diversification programme (combined sales in 1980-81 crossed the Rs 2,000 crore wh will push them past the Birla group wh overtook them a few yrs ago in ass

TISCO (Tata's prime unit) in next 3 yrs will spend > Rs 210 crore on moderniz ensuring at least 15% in current turnover of Rs 520.8 crore

TELCO in next 3 yrs will ↑ output fr 36,000 vehicles to 56,000 vehicles/yr

Tata's electric cos - India's largest thermal power plant (will generate 500 mw) at Talo will double the supply generated by all 3 Tata power cos

a subsidiary of Tata Chemicals has planned 2 new fertilizer plants (one petrochem, 1

w expect → almost double the group's present size over next 5 yrs

decentralized management - Tata's no longer an empire, more a commonwealth

maj decisions trad decided by directors of Tata Industries & Tata Sons

both are private holding & investment cos closely held by the Tata family + p

charitable trusts floated by them

no longer have much legal power over the empire, but - old boys club

chief exec officers automatically are on board of Tata Indust

a select few → Board of Tata Sons

so Ratan Tata's election as hd of Tata Industries is a stepping stone → head

but does not in itself assure how much power he will w

1970 (April 9) abolition of managing agency sys

tightly controlled Tata group reduced → nominal partnership

Tata Sons cont'd → dictate broad policy thru the directors & execs

who were intensely loyal → JRD

Tata Sons holds only 3% of the shares of TISCO + TELCO (the 2 mai

only 10% of Tata Oil Mills (TOMCO) + Tata Chemical

10% in the electric companies

as 45% held by institutional lenders, banks, quasi-govt bodies

privately owned blocks of shares in some units w/ much voting

no real threat to JRD's hold - institutional vote trad supported him

receive monthly reports on every Tata promoted co.

but is a historical & moral feature, not a legal rt + n

increasing autonomy of units

TELCO - chairmanship 5 yrs ago → Moolgavkar, widely regarded

responsible for growth & success - makes his own decis

insiders claim he doesn't even take Tata Sons Board mtgs

Voltas — a Tata-promoted co., Tata Sons owns 18% (- largest private block)  
chairman Akbar Hydari is a non-Tata man  
recent apart of Sareen & ITC as chief exec → he Tata freedom  
A.H. Tolbaccowala, last remaining director, went outside <sup>tree</sup> Tata hierarchy  
to professionals successful in other industrial groups:

Sareen replaces Tolbaccowala as Pres

S.K. Chopra, a director of Hindustani Lever, has been  
brought in as senior vice-pres

corporations on the fringes of the Tata world following its ethos w/o actually its policies  
ea has at least 1 Tata director:

Associated Cement Co. (ACC) — Palkhivala is chairman  
Rallis of Forbes Moolgaonkar is a director  
Forbes Campbell & Co.

Ratan Tata — only man above him as Tata India chair will be JRD as chair of Tata Sons  
ed Cornell U. — architecture + structural engineering ; bachelor  
apprenticed in TISCO + IELCO (6 yrs at TISCO)

since 1971 director, in charge of Natl Radio + Electronics Corp (NELCO)

NELCO — a black sheep — racked up losses for most of its 31 yrs  
under Ratan Tata, by 1972-73 modest profits

by mid 75 1/2 its accumulated losses wiped out  
compounded growth rate of 40% / yr

recession during Emergency — again → red  
bailed out of a T-ric lockout by a massive injection of funds  
(ie = baptism of fire for Ratan)

1977 given charge of century old Central India Spinning, Weaving + Manufacturing Mills  
within 3 yrs under Ratan — ageing cc had written off its accumulated losses  
+ posted profits of Rs 1 crore

until crippling recession in textile units this yr again → red

mid 1979 made vice-chair of sick Tata Mills in hopes of turning that co. around  
interview w/ C.U. Singh + S. Dubey —

sees his task as putting together strategic planning, not binding, but  
rationalizing consideration of opportunities

at present ideas are taken up hit + miss: if foreign + fd co.  
asking if Tata would be interested in x, no mechanism to  
consider it, merely given to an individual co. to consider  
which may have other things on their mind + the idea then  
surface of the Kirti lostaces or flatindias

actional moral board → JRD had been the force holding tatas together  
but thinks a similar board can be recreated if tatas is seen as  
providing new business areas — if stagnate, the units will go  
their own ways

JRD — aunt anecdote + his business persona, unerring industrial instinct, + compassionate humanism,  
credited w/ putting Tata group firmly on industrial map

pioneer flier who brought commercial aviation

patron of art works, a building up active Tata charitable trusts

b. 29 July 1904 de Ratanji Dadabhai Tata + his fr wife Suzanne Briere, at Paris

Ratanji had some differences w/ his cousin + partner Sir Dorab Tata

+ so moved → Fr where he ran a small trading house + export firm  
ed Bombay's Cathedral School (vacations in Fr), 2 yrs during WW I in Yokohama, ret'd to  
join conscripted into army: 1924 in crack cavalry regiment in Algeria.

apprenticed to John Peterson, the Scotsman who ran Tata Steel in the 1920s

Peterson put a debt in his own name for 5 yrs. Every paper + passed across Peterson's  
desk was ruled thru JRD; JRD was included in every discussion + interview

1926 Ratanji d + JRD inherited a seat on the Board of Tata Sons

by 1938 when Sir Nandaji Saklatvala died, JRD had pocketed himself → position of  
head of the board

1929 - 1<sup>st</sup> Indian → obtain a commercial pilot's licence

1930 — he + Aspy Engineer (to be 2<sup>nd</sup> chief of the air force) were competing  
for the Agha Khan Trophy offered → the 1<sup>st</sup> Indian to fly btw India + Eng  
when JRD landed at Aboukir, Eg, found a crashed fallen Engineer stranded on rocks  
of a spark plug. — JRD gave him a plug, Engineer Real him → Eng  
JRD quipped later "I'm glad Aspy won because it helped him get back on ft"

Nagar Brahmins claim → Be highest in hierach. order  
Nagar Str residing in city  
 affiliate at Shiva's M<sup>2</sup>  
 descend & Nag → Brahmins from  
 cured by snake charmers

S. Hirvali  
 fr Shrimati or Bhinvali 80 km W of Mt Abu divid Dara, Vira, Parvatha Ladvra  
 6-9th cent → capital of old Gujjar Kdom S. Marwar

Oswal Banias  
 descend. R Solanki King of Anhilwada (AD 942-1249)  
 divid Dara, Vira, Parvatha

Porwad - suburb of Shrimati

Jain Banias { Oswal, Porwad, Shrimati, Urad  
 also Vaishnavas

Chaulukya (Solanki) Per (942-1204)  
 MulaRaja ↓ abdicated → son <sup>wrote Somnath</sup>  
 Chamunda <sup>997-1010</sup> preceptor Sda did at Vajapaya sacrif

of Parikh, RL - Intro  
 Hist of Gujarat  
 Majordaar - Chaulukyas  
 of Gujarat

Jayasimha 1094-1143 "Siddha Raja" the most glorious sovereign - pop hero  
 built Jain temple at Siddhpur + Patan still refs in folklore

Devasuti (Sweetarbara) defeated Kumudachandra (fl S, Rajamati) 1125 AD  
 narrated by poet Vaishakharra in play Mudrika-Kumudachandra

Hemachandra Sarv composed grammar at reg of K

Siddha-Nemi-Shaktisutracarita

carried in procession

also per Dvyastraya - acts of Chauhan Kings  
 & illus grammar

Kumarapala (1143-  
 no son)

embraced Jainism in 1160

built 1000 temples

several old Jain temples ascribed → him incl Ajithkota on Taranga Hill

Hemachandra wrote several works at his reg incl

Lives of 63 Or Men

d. 1173

Vastupal ~~2222~~

Minister → Viradharvara (Raora of Dhrolka, a frontier area as Chaulukya  
 go patron of Jainism family decayed)

Rama 7th incarnation of Vishnu (preserv)  
 Krishna 8th "

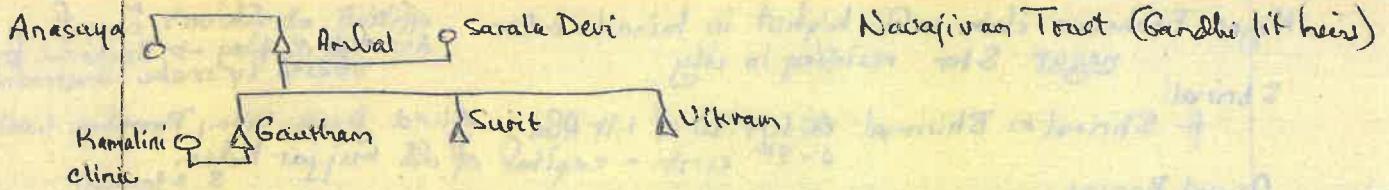
pushiti marga - Vishnu Swami founder

propagated by Sri Vallabhacharya

love for god, devotion + alert of pleasure rejecting austerity

→ unenvy for

→ reformatory sects Swaminarayanam (Shri Sahajanand Swami  
 1781-1830)



Narasimha Trust (Gandhi lit heirs)

Kamalini  
clinic

Gautham

Sarala Devi

Vikram

Swit

Anasuya

(Note: Arrows indicate inheritance from father to son)

Arrows indicate inheritance from father to son

# DAL SUKHBHAI MALVANIA

- 18748 Jain Gazette (monthly)  
 395 Jaina Iconography - B.C. Bhattacharya  
 18745 Jaina Jatakas - Banarsi das Jains  
 K 4127 Jaina Miniature Painting from Western India - Motichandra  
 3807 Jaina religion & literature - HR Kapadia  
 K. 8065 Jaina sects & schools - Jain Muni Unanikamal 1975  
 11276 { Jaina views regarding religious & charitable Funds & Trusts  
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 3808 Jainas & Palitana - MJ Hehta  
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 19054 Jainism in Western Garb as a solution to life's problems - VR Gandhi 1916  
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 K 258 J.G. Buhler - On Indian Sects of Jains K. 4104  
 18615 Mehta, Jodh Singh - Abu to Udaipur: Celestial Simla to City of Sunrise 1970  
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 K 7120 Jaina Prayer

changes over 3 decades in cotton scene  
 public & coop sector w/ institutional finance & private sector trade &  
 coop share in mfd garment/cloth +; public mill takeovers  
 share of decentralized powerlooms & handlooms now > 60%  
 (cloth distrib trade - except cotton turnover - little change)  
 cotton = nearly 4/3 non-food crop area, import commercial crop in 10 states  
 labor intensive; now w/ high-yield varieties, India good exporter  
 cotton textile industry employs 18% of total labor in mfd sector  
 25 lakh people employed in handloom & powerloom.  
 kapas (seed cotton), lint, yarn, cloth; cotton seed also → oil & cake  
 cotton & its prod. earn 12% of India's total value of export:  
 1983-84 exported Knitted garments Rs 1078 crores fabrics Rs 284 crores  
 weavers " 663 " cotton yarn 23 " sewing thread 1 "

got policies: Br laws re casting, marketing, ginning, pressing, transport etc  
 after WW II export market disrupted → floor price for cotton ( $\rightarrow$  price hike)  
 after Partition (new cotton-prod areas went  $\rightarrow$  Pak), decrease supply, price &

got into ceiling on cotton price  $\rightarrow$  protect mfders

1960 got abolished futures trade in cotton ( $\rightarrow$  stabilize price)

1965 RBI intro credit controls  $\rightarrow$  contain & stabilize price

1970 got estab. Cotton Corp of India  $\rightarrow$  streamline purchase, import & ex

1972 Maharashtra scheme for Monopoly Procurement of cotton

fertilizing of weaving capacity in mfd sector  $\rightarrow$  rapid growth handloom/powerloom  
 India which was the preserve of the private sector til last decade

is no longer dominated by them

1/3 of spinning capacity is in coop sector

state owned composite textile mills = 14% of total capacity

composite textile industry increasingly became sick despite avail cotton at reasonable prices

1983-84 alone: 21 mills closed

cotton occupies nearly 20 million acres of land - 25% of total world cotton area

but only 10% of  $\oplus$  production

low per acre productivity: 60 kg (vs 400 kg/acre in Egypt)

Pakistan's productivity is 100% higher than India's

due to: 80% of the crop is grown under rainfed conditions, much prone  
 to 33 lakh bales (1951-52)  $\rightarrow$  80 lakh bales (1983-84)

area under cotton stayed rel same: B/w 7.35 - 8.37 million ha

productivity doubled - new high yield varieties responsive  $\rightarrow$  fertilizer

but not suited  $\rightarrow$  rainfed areas

wide fluctuations in prod due  $\rightarrow$  b/w of monsoon

Gujarat, Maharashtra & Punjab = 60% of total cotton prod

fluctuations in prod pronounced in Gujarat, Maharashtra, Tamil Nadu ( $\rightarrow$  rainfed)

Punjab, Haryana, Rajasthan - irrig - less fluctuation

Gujarat the largest producer - prod in lakh bales of 170 kg ea

24.15 (1971-72), 14.65 (1972-73), 17.08 (1973-74), 14.55 (1974-75),

16.77, 16.30, 19.42, 21.01, 17.85 (1979-80)

(in area Haryana - largest producer = 1/3 cotton area

Gujarat 21%.

in productivity Punjab is 1st, the 5th in cotton area)

1979-80: kg/ha - Gujarat 177, Maharashtra 111, Punjab 326

Haryana 316, Rajasthan 211, Tamil Nadu 266, Andhra P 175

5 qualitative groups on basis of staple length

extra long 100% increase 1971 - 1980 ( $\rightarrow$  11.93 lakh bales 170 kg ea  $\rightarrow$  22.87)

long & superior medium staple (6.91  $\rightarrow$  6.96; 30.24  $\rightarrow$  32.72)

decline in medium & short (10.06  $\rightarrow$  5.92; 10.36  $\rightarrow$  7.68)

medium staple primarily grown in Punjab, Haryana & Rajasthan under irrig  
 extra long & long staple primarily grown in GUJARAT, Maharashtra & T. Nadu - irrig

est. cost of prod Rs/acre:

|              |      |                                  |
|--------------|------|----------------------------------|
| extra long   | 1700 | est on Gujarat, Haryana, MP      |
| long         | 1600 | - est on Haryana, MP             |
| Superior med | 1400 | - est on Maharashtra, UP         |
| med          | 1200 | est on Gujarat & Maharashtra, UP |
| short        | 1000 |                                  |

est institutional credit for crop — assume 40% of farmers use institutional finance

aggregate

institutional loans = Rs 21,285 million

gross cropped area = 415 million acres

area under cotton = 20 million acres

These who use such finance get it for 50% crop area  
75% of cotton crop gets institutional finance

$$\text{short term loan for cotton} = \frac{21285 \times 20 \times 0.75}{415 \times 0.4 \times 0.5}$$

= Rs 3832 million or Rs 200/acre cotton

40-50% of variable costs in cotton prod met fr institutional credit

mill consumption of cotton rel stagnant since 1970s

Gujarat, Maharashtra & Tamil Nadu = 60% of cotton consumption

(core of textile mills: Bom, A'bad, Madras) incl 40% of imported cotton

consumption of extra long staple & mid long ↑ 12x last decade fr 226 thousand bales

long & mid staple ↑, short staple ↓

gen supply adequate, but short + mid staple in short supply

1981-82 mills consumed 70.79 lakh bales Indian + .5 lakh bales foreign

India net export 6.47 lakh bales — import .5 lakh bales, export 6.97 (1981-82)

Kapas-Lint Sub Sys: assembly/bulking of kapas (seed cotton), ginning/processing, supply lint + mills

Kapas trade — large no. participants: big farmers, village traders, itinerant traders, taluka traders, gin owners, city lint merchants, their agents, mill agents

place of transactions: farms, shops, regulated + unreg mkt, gin up to de time — both pre & post harvest

price determination — auction, under cover, bilateral negot., tender

payment — immediate, adv of delivery (loan), after deliv

buyers are better informed > providers c mkt prices

quality judged by visual est

lint trade — min unit of transaction = 100 bales (restrict # buyers)

both buyers & sellers equal access → mkt intellig (buyers more precise prices negotiated thru bilat discuss over samples)

financial dealings are formal — bind dispute resolution procedures

buyers of kapas — get it ginned + pressed, + sell mainly → traders

mainly taluka traders + ginners

city lint traders buy lint or kapas + sell → mills

mills buy direct fr farmers + get it ginned + pressed

ginning + pressing — units gin located in small towns — most were private rates are fixed by Govt many coop sector last 2 decades

most gin owners also in cotton trade + part of capacity used by them

max 15 days → gin + press 100 bales (as little as 6 days)

av 3-4 days → assemble cotton for a lot of 100 bales

1 roller gin in 8 hrs can prepare 1 bale of lint cotton

peak seas 2 shifts: 2 bales/gin — if unit w 25 gins can prod 100 bales in 2 days

another day req + press the lint into bales

village traders gin handle 500-1000 quintals of Kapas/seeds (Rs 2-5 lakhs/qr)

taluka " " " 5-15 thousand Bales = annual sales Rs 100-350 lakhs

gin owners " " 8-20 thousand Bales = " " " Rs 200-500 "

city lint traders — buy kapas, get it ginned locally & sell → mills

10 such cotton firms in Bombay, operate in diff states thru agents/brokers

annual sales 20-50 thousand Bales (Rs 500-1200 lakhs)

Coops — village or taluka coop common in Rajasthan, Maharashtra, A.P., Punjab, T. Nadu

vol — 2-3 thousand Bales (Rs 50-80 lakhs)

pooling coops — common in Gujarat & Maharashtra (3-10 thousand Bales)

State & natl marketing fms

Maharashtra Mandi Scheme — farmers deliver cotton, graded, weighed, → gin 15 lakh Bales (Rs 35,000 lakhs)

Cotton Corp of India — buys cotton, has it ginned/pressed, sells → NTC mills

+ thru agents → private mills (15 lakh Bales — Rs 35,000 lakhs 1981-82)

Seasonality — harvested over a few mo of yr, but consumed throughout

av monthly consump by mills = c. 6.5 lakhs bales

|  |  |            |    |    |                     |
|--|--|------------|----|----|---------------------|
| G. Singh + S.R. Deetharaman                | 1951 - 2                                   | Sept - Dec | 15 | 16 | 'lint'(lakhi bales) |
| arrivals begin Sept when demand > supply   | Sit cont. → Dec                            | Jan - Feb  | 10 | 13 | by mills            |
| Jan - May excess availability of cotton    | Jun - Aug arrivals fall below requirements | Mar - May  | 40 | 20 |                     |
| Jun - Aug arrivals fall below requirements |  | Jun - July | 5  | 15 |                     |
|  |  | Aug        | -  | 7  |                     |

i.e. 3 mo (Mar-May) 50% of prod → mkt; Jun-Aug cotton arrivals negligible  
 → cotton suppliers → be stocked for 5 months  
 cost of carrying cotton stocks → 2% / mo      { 1/4% godown charges  
     1/4% admin + incidental  
     1/2% for interest}

# intermediaries & ~ 2 decades ago many participants in cotton channel

today flight of private capital ft cotton  
 goals affect financial req: CCI role of Buffer stock, guarantee min price → farmer  
 MHP remunerative price → farmer by passing on value  
 added in processing & trade

private cotton price: max. return on capital invested  
 components of lending policy: interest rate, pledge, hypothecation limits, bill discounting  
 institutional finance for mkt

Limbdi, Gujarat — farmers req selling standing cotton crop 3 mo before harvest

such sale of standing crops  
 bee. unpopular → agree → supply × quantity at q price  
 traders may give loan if asked  
 after harvest → traders while settling up purchases ft farmers  
 simultaneously finalize sale contracts w/ lint traders  
 when farmer fails → deliver agreed quantity (due to low yield  
 or wilful act) trader may exceed him or ask for  
 payment of money equivalent → undelivered amt

Kapas traders pay on the spot esp beg of seas (in villages or mkt)

sell → lint traders who pay immed or after a time

lint traders may give loans → kapas traders before the seas  
 → ensure supply of cotton

in excess supply periods, lint traders would delay payment  
 → farmers, sometimes up to 3 mo

Village kapas + taluka kapas traders do not get institutional finance  
 cannot take loan under pledge or hypothecation bee don't hold cotton  
 sell kapas soon after purchase, indeed oft pre-cell kapas  
 have nothing to pledge / hypothecate

depend on own resources/borrowings ft friends & relatives

may get loans ft lint traders

Karjan, S. Gujarat — farmers deliver kapas → traders against post-dated cheques issued in  
 the name of a chief who is shown as the owner of the kapas

stamps discount the cheque for the farmers

thus stamps finance kapas trade at the expense of farmer

regulated markets in Punjab & Haryana (Muktsar, Abroha, Bhatinda) — food sold auction  
 commission agents operate on farmers behalf & make payment instant → farmers

sometimes in peak art seas payment delayed few days depend financial position  
 many commis agents also go merchandising: of contract agent

sell goods → farmers on credit (rate of interest) on seas basis  
 in turn farmers sell all their crops through them

+ keep the cash surplus w/ them

commis agents also advance cash loans at market rates  
 may also own gin/press units & get advs of bank finance

as well as farmers' deposits — help them finance cotton stage

depend primarily on own resources + farmers' surplus deposited by them

sales turn-over of these commis agents rapidly > 15 times

taluka lint traders get bank credit (get 50% of financial req from institutional sources)  
 other 50%: 1/2 ft open mkt + commis agents as loan (25-30%)  
 rest (20-25%) own funds

the adequate finance avail in market (Gujarat) traders restrict its use

for fear it would expose their financial standing

whenever credit squeeze applied & certain price, lint traders withdraw ft buying  
 as do kapas traders — farmers eager → dispose of cotton sell on credit

+ when price ↓, lint traders withdraw ft buying expecting price → fall further  
 again farmers sell on credit

i.e. in hi or low prod yrs, farmers finance the trade

RBI's selective credit controls have helped traders: get benefit of increase in  
 stock turn-over of taluka lint traders (4-5 times) price + finance ft farmers

In Punjab stock turn-over is 8-10 times  
 city (upcountry) lint traders - get credit of 1 mo fr sellers or Farmer's commission  
 agents  
 cash sales also freq  
 get bank credit  $\rightarrow$  50% of their req  
 30-35% Borrow fr open market  
 15-20% own capital  
 stock turn over  
 8-10 times a year  
 sell cotton  $\rightarrow$  mills raising bundles  
 When pressure  $\rightarrow$  self, extend credit of 3 mo to mills at 2% interest  
 Cotton Corp of India (PCI) - sales turn-over 1.6 - 3.3 x / yr  
 low turn-over + heavy borrowings (little own capital)  $\rightarrow$  unprofit  
 Coops - difficult for 1st decade  $\rightarrow$  mobilize internal resources  
 once marketing stabilizer can open " " after compulsory/voluntary deposits fr  
 145-yr old coop in Saurashtra has share capital Rs 1 lakh, members  
 reserve fund of Rs 0.5 lakh, other funds of Rs 8.5 lakh  
 members compulsory deposits Rs 61 lakh, voluntary Rs 16 lakh  
 if merged bank borrowings, makes annual sales Rs 715 lakh  
 most coop unable  $\rightarrow$  utilize Bank finance bcc of restrictive policies fr lend.  $\rightarrow$  coops:  
 credit limits which over low borrowing limits  
 no bill discounting - limit volume of trade  
 repayment w/in 90 days - limit duration  
 commercial rates - costly  
 City + Taluka Traders get 50% of their finance fr Banks  
 cost of carrying 1 candy of cotton valued at Rs 5000 = Rs 200/mo (Rs 100 interest/storage  
 unit of transaction in lint mkt  $> 100$  Bales - own transaction = Rs 2.5 lakh  
 (as edible oil unit of transaction is small & ultimate buyers are many)  
 credit in last few yrs fr banks fragment  
 private traders still handle 60% cotton:

|               | 1970-71         | 1974-75         | 1981-82         |
|---------------|-----------------|-----------------|-----------------|
| CCI           | 0.11<br>(0.1)   | 0.33<br>(0.1)   | 11.12<br>(14.1) |
| HMP           | -               | 17.66<br>(23.0) | 17.36<br>(22.0) |
| coops         | 7.00<br>(11.7)  | 7.00<br>(9.1)   | 3.00<br>(3.8)   |
| private trade | 52.71<br>(88.1) | 51.77<br>(67.4) | 47.52<br>(60.1) |
|               | 59.82           | 76.46           | 79.00           |

& 805 textile mills (983), 525 were spinning mills  
 308 " composite mills

1976: w/ view  $\rightarrow$  encourage decentralized weaving activity, weaving capacity in  
 composite mills frozen at 124 lakh spindles & 2.1 lakh looms  
 1976-83 no. of spindles in spinning mills  $\uparrow$  fr 104 - 101.3 lakh  
 63% of mills are in Gujarat, Maharashtra & Tamil Nadu  
 composite mills are concentrated in Gujarat & Maharashtra  
 2 decades ago most mills in private sector - no longer: 120 sick mills notified last decade  
 6 mills (spinning) are in coop sector: 33 owned by weavers, rest by growers  
 95 cooperative spinning mills are at various stages of construction  
 Spinning mills required  $\rightarrow$  supply (50% come from (for power looms) { for coop sector, achieved  
 6-10 days  $\rightarrow$  process a lot of cotton  $\rightarrow$  yarn: 2-4 days - opening cotton, clean it, convert to slivers  
 mill of 25,000 spindles considered viable - needs c. 10-12 thousand bales cotton/yr (1000/mo)

Textile Commissioner or RBI allow stock for 3 mo req  
 but tend to stock 4-5 mo bcc Aug-Sept-Oct cotton arrivals almost dry up  
 (it is per of heavy demand for year: peak weaving fr festival mid-Aug to:

Id, pre-Deepavali, Xmas

traders provide 2 mo extra credit facilities (at 2% interest per mo.)

for 3 mo stock need Rs 120-135 lakh - get 60% of that fr Banks

(spinning mills w/ export commitment - stocking allowed  $\rightarrow$  5 mo)

Marketing - peak per get orders in adv w/ payment

Stock per sell yarn on credit - 15 days (lean per: 1 mo)

finished goods inventory turnover in spinning mill - c. 8 times

channels - coop rolls set up by both power loom & handloom weavers

sold  $\rightarrow$  weaver thru depots on cash + carry basis

if credit sales, lhd  $\rightarrow$  share capital invested by member weavers

state handloom feds. - get financing fr Naff Bank for Ag & Rural Devl

$\rightarrow$  stock yarn for 1 mo (as for weavers coop)

Wholesalers - stock turnover 9-12 x - no institutional credit

50% own sources, rest borrowed fr non-financial sources

of financial stress  $\rightarrow$  intermediate b/w wholesaler & retailer

6. Singh & S.T. Seetharaman 1984 - 3

retailers give yarn → master weavers on credit - cash purchase - 1% rebate  
charge 2½ - 4% on credit  
typical retailer carries inventory of Rs 0.5 - 2 lakhs / m/s - annual stock turnover  
own investment 75%, rest ft friends + rels  
no assist. ft commercial banks

Some spinning mills open own retail outlets - sell yarn on cash basis 1% rebate  
are exempt ft 4% sales tax  
margins charged at wholesale + retail level are fairly high → cover cost of  
non-institutional finance

composite textile mills - time for processing =  $1\frac{1}{2}$  x a spinning mill  
critical prob: finished goods inventory piles up

Allied popular mills - Hafatia, Arvind, Adarve - difficult to achieve stock  
turnover of > 4-5 times  
paymt delayed > 1 mo

powerlooms - no myth of Padmasura (when injured or drop of his blood falling on the  
ground turned to a demon): when quit attempted → restricted growth of  
powerlooms, cont → grow

prod 1/3 India's cloth req (Rs 3000 crore)

indigenous ways of managing + financing - shared by several pers / spread risk

1 pers supplies place + electrical connec

1 pers supplies loom

weaver processes yarn → cloth (Gujri sys: collects yarn (doesn't buy it) +  
delivers cloth charging the weaver's cost)  
(doesn't own loom or place - not in position → seek bank financee  
also no labor law enforceable)

bleaching, dying, printing also done w/o institutional financing

handloom - coop prod 100% of handloom output - get finance ft coop Banks financed by  
NABARD  
turnover of only 2½ times  
State + cent quite take their time → reimburse rebates, blocking working capital

handloom corporation - no signif impact

most handlooms depend entirely on private capital

distribution: 5 functions - phys distib of cloth (transp, storage, repacking)

- financing of t

- providing mkt info → producers on charging rates / preferences

- matching consumer req w/ prod (demanding, stocking, supplying)

- risk taking arising out of prod. failures, bad debts, price demand &

employs > 1 million people - wholesalers come at prod centers  
as annual sales of wholesaler Rs 75 lakhs, semi-wholesaler Rs 29 lakhs, retail Rs 3-4 lakhs  
(1979)

net returns on total funds employed = 19, 17.3, 28.2 % for wholesalers, semi-wh  
+ urban retailers, resp  
net margins were 2, 3 + 5% on sales

working capital req est 140 days stock + 44 days credit

stocks remain for c. 82, 45 + 22 days at retail, semi-wholesale + wholesale  
mills extend credit → cloth trade for 33 days, wholesalers 40 days, semiwh 20 days

c 50% of stocks at retail level are on credit

urban retailers are net beneficiaries of credit

rural area retailers likely to be net extenders of credit

as far extend as much credit as get

i.e. wholesalers + semi-wholesalers req work capital finance = > 2 mo sales

thus fig for mills = 55 days (22 days stock, 33 days credit sales)

assume total val cotton cloth sales 2000 crores

credit req for cloth trade = 330 crores

contri of institutional finance is trivial

powerloom cloth - owners who organize prod are cloth merchants/traders  
sell cloth → semi-wholesalers → retailers

trade practices same as mill cloth - no inst. financee  
wholesalers, semi-wholesalers, retailers do not get institutional finance



# A bridge between two sensibilities

**Tribal theatre has a vitality that is unique. The author speaks to directors Habib Tanvir and Bharu Bharti, who are using the tribal dramatic form and working with tribal actors.**

**I**t was an afternoon and at the Pata Theatre in Bandra a group of 'short' clad men gathered on the stage under the intense gaze of a slightly-build, grey moustachioed man. The night before they had performed at the 'upper end of town' acting out the story of a man who was willing to sacrifice his son for the 'treasure' regarded by snakes; his remorse over the loss of his

son, and the harmonious happy end where all were united by love. There was music and dance and vivid costumes.

Now, they looked drab in comparison. As lunchtime approached, the director clapped his hands and motioned the 'snakes' into the wings. In response to the sharp, almost stern orders he gave in Mewari, the group dispersed.

Coincidentally, Habib Tanvir, the person to first work with folk artists, was also a participant in the month-long festival. His play *Gaoon ka naam sasural, mera nazam* demand was an old production made up by stringing together three separate episodes based on the age-old folk tale about an old man in search of a young girl. The enthusiasm with which the Chattegarhi performers from Madhya Pradesh played their part was infectious with Fidi Bai, the mother of a childhood spent in Chhattisgarh. The raw vigour of the two plays came as a refreshing change to a city routinely inundated with mindless Broadway imitations.

Unfortunately, neither play got the reception it really deserved. *Pata Gayatri* did not sell out and people walked out of Tanvir's play realising that it was not the hackneyed comedy they had expected to see. But Tanvir is used to this.

For 15 years after he started experimenting with tribal theatre he played to empty halls in the cities. From 1958 to 1973, he found appreciation only in the villages of Chhattisgarh. Then unexpectedly in 1973, *Gaoon ka naam sasural* became a major success. "That broke the ice," the director recalls. Successive runs, foreign tours and a Padma Shri for Tanvir followed the initial break-



A scene from *Pata Gayatri: return to pure theatre*

through. Bharu Bharti's *Pata Gayatri*, which he had brought to Bombay for the Pritish Festival last month, said, "Films and television are taking away the best from us. If theatre is to survive, we must return to pure theatre." Which is why he decided to perform it in the gavri form that had fascinated him for years. "I saw a group performance on the streets of Udaipur when I went there to do a workshop," Bharti reveals, "and I was enchanted by it."

Eventually he adapted the stage to the traditional form - originally a 40-day long ritualistic dramatic performance - to his requirements and trained two students to perform in it. The group performed in Delhi, Goa and then Bombay. Habib Tanvir on the other hand, has built up over the last 27 years a very bizarre repertory company of tribal performers with two generations of actors in it. Starting with ITPA (Indian People's Theatre Association) in 1971, Tanvir went on to do film, radio, journalism and playwriting.

(It was his trip to Europe in the 50s that made him "much more Indian in outlook". That, combined with the memory of a childhood spent in Chhattisgarh, urged him to find in the prevalent dramatic forms of the countryside a vehicle to present his plays predictably, he went back to Chhattisgarh. After conducting several workshops in the area, he took six rural actors with him to Delhi. Combining them with urban actors, he produced plays in Hindi, Gondi, however, disagrees strongly with this thesis. "I am trying to build a bridge between two 'seasabilities,' he asserts, "The process will take time, but it is possible." Getting tribals to leave their homes for an uncertain existence in theatre was not an easy

task for either director. For Bharu Bharti the task was made doubly difficult as that fact that he was using a religious form, "The actors all went and asked the devi for permission," he says. "There was a brilliant performer among them who couldn't join because the devi refused him permission."

Tanvir built up his company by scouring the Madhya Pradesh countryside. He attended melas, listened to women singing in the fields, watched rustic theatre and picked his performers. Initially, the women were hesitant.

"But with repeated workshops, things got more established and then menfolk let them go," he explains. Some of the members of his troupe were regular village performers. And most of the women were singers and dances belonging to a poverty-ridden nomadic tribe.

So much emphasis on tribal culture brings one to question these efforts. Is there not the danger that the efforts of these two directors will veer away from the original intentions?

by Amrita Shah



Surely there is a possibility that instead of primarily theatre they will become like travelling museums.

The evidence, so far, points to the contrary. Bharu Bharti's Rajasthani group, for instance, was perfectly capable of performing a play from the town, and Tanvir's company from contaminating them."

Tanvir, however, is not so sure about his ability to protect them from contamination. But contact with the outside world, he feels, has in fact a positive effect on them. "Earlier they came to me with film songs," he recalls. "I had to dig into their memories for folk songs." Now, he feels, the awareness of an appreciation for their culture, they have gone even deeper into it.

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A scene from *Gaoon ka naam sasural: robust performance*

## Tribal theatre

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The soft-spoken director-actor and ex-director of the Shri Ram Centre for Art and Culture, Bhanu Bharti, talking about his latest production

*Pashu Gayatri* which he had brought to Bombay for the Prithvi Festival last month, said, "Films and television are taking away the best from us. If theatre is to survive, we must return to pure theatre." Which is why he decided to stage a play in the traditional tribal theatrical form of Mewari with Bhils from the region.

Coincidentally, Habib Tanvir, the person to first work with folk artistes, was also a participant in the month long festival. His play *Gaon ka naam sasural, mera naam damaad* was an old production made up by stringing together three separate episodes based on the age-old folk tale about an old man marrying a young girl. The enthusiasm with which the Chhattisgarhi performers from Madhya Pradesh played their parts was infectious with Fida Bai, the heroine, playing her part with customary brilliance. The raw vigour of the two plays came as a refreshing change to a city routinely inundated with mindless Broadway imitations.

Unfortunately neither play got the reception it really deserved. *Pashu Gayatri* did not sell out and people walked out of Tanvir's play realising that it was not the hackneyed comedy they had expected to see.

But Tanvir is used to this. For 15 years after he started experimenting with tribal theatre he played to empty halls in the cities. From 1958 to 1973, he found appreciation only in the villages of Chhattisgarh.

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Bhanu Bharti's *Pashu Gayatri*, a play full of colour and vigorous action fared better. Bharti had a contemporary play, written by K. Panniker in 1981, performed it in the *gavri* that had fascinated him years. "I saw a *gavri* performance on the streets of Udaipur when I went there to a workshop," Bharti revealed, "and I was enchanted by

Eventually he adapted the form – originally a 40-day ritualistic dramatic performance – to his requirements and trained Bhils to perform it. The group performed in Udaipur, Goa and then Bombay.

Habib Tanvir, on the other hand, has built up – over the last 27 years – Naya Theatre, a repertory company of performers with two generations of actors in it. Started with IPTA (Indian People's Theatre Association) in 1970, Tanvir went on to do film, radio, journalism and writing.

It was his trip to Europe in the '50s that made him "more Indian in outlook". That, combined with the memory of a childhood spent in Chhattisgarh, urged him to find in the prevalent drama forms of the countryside a vehicle to present his plays.

Predictably, he went back to Chhattisgarh. After conducting several workshops in the area, he took six rural actors with him to Delhi. Combining them with urban actors, he produced plays in Hindi. Gradually he realised that if he was to use a tribal form to best advantage, he would have to employ the local dialect. In 1970 he revived two of old productions – *Agra Bazaar* and *Mitti ki gaadi* – in Chhattisgarh, using an all-tribal cast. By then he was convinced that



A scene from *Gaon ka naam sasural*: robust performance

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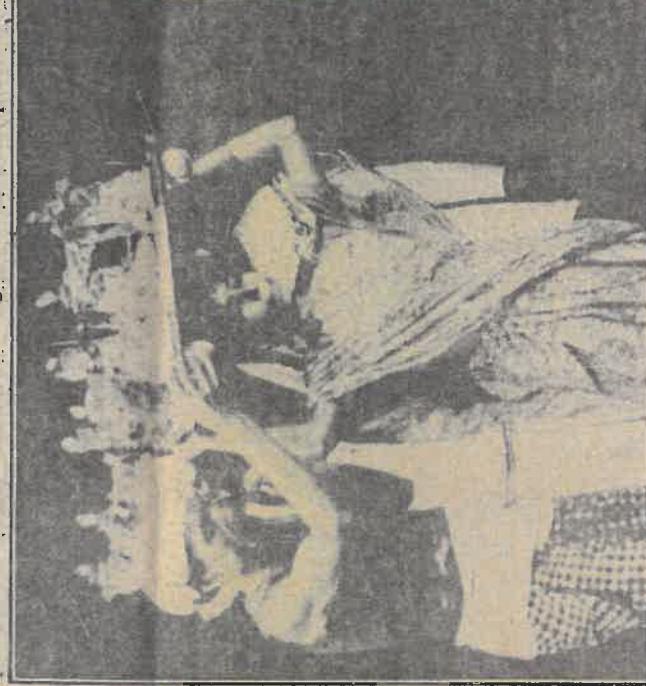
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through. Bhangu Bharti's *Pashu Gayatri*, a play full of sound, colour and vigorous action, fared better. Bharti had taken a contemporary play, written by K. Panicker in 1981, and performed it in the *gavri* form that had fascinated him for years. "I saw a *gavri* performance on the streets of Udaipur when I went there to do a workshop," Bharti reveals, "and I was enchanted by it."

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A scene from *Pashu Gayatri*. A scene from *Pashu Gayatri*. In his earlier method of mixing urban and rural actors was mistake. "It militated against the form," he explains. One can see the validity of this point of view in *Pashu Gayatri* where, in a mixed cast, the city actors were obviously less graceful and less at ease than their village counterparts. And despite his self-confessed admiration for the production, Tanvir feels that combining the two, flawed the product. Elucidating further, he says, "The central character, an urban boy used his eyes and face to express his emotions, while the tribal actor





From Pashu Gayatri: return to pure theatre

her method of mixing and rural actors was a bit difficult by the fact that he was using a religious form," he explains. "The actors all went and can see the validity of asking the *devi* for permission," he says. "There was a brilliant performer among them who couldn't join because the *devi* refused him permission." Tanvir built up his company by scouring the Madhya Pradesh countryside. He attended *melas*, listened to women singing in the fields, watched rustic theatre and picked his performers. Initially the women were hesitant. "But with repeated work-shops, things got more established and their men folk let them go," he explains. Some of the members of his troupe were regular village performers. And most of the women were singers and dancers belonging to a poverty-ridden nomadic tribe.

The players do well financially. Tanvir pays them a regular salary with additional show money. And in season there is a show almost every night. In addition to which the performers go home for Holi, Diwali and at harvest time. Commenting on Naya Theatre, Peter Brook once wrote: "They represent an absolute extreme of purity: a peasant company directed by a highly sophisticated man who brings them to town and takes every conceivable precaution to prevent the town from contaminating them."

Tanvir, however, is not so sure about his ability to protect them from contamination. But contact with the outside world, he feels, has in fact a positive effect on them. "Earlier they came to me with film songs," he recalls. "I had to translate the ideas of the play into their memories for folk songs." Now, he feels, with the awareness of an appreciation for their culture, they have gone even deeper into it.

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Surely there is a possibility that instead of promoting theatre they will become like travelling museums.

The evidence, so far, points to the contrary. Bhanu Bharti's Rajasthan group, for instance, was perfectly capable of performing a play from the south and Tanvir's company has even performed Moliere and Brecht in the past. Obviously they have evolved as actors and not degenerated into mere showpieces of tribal art.

As far as explaining complex themes to simple rural actors goes, it has not been so difficult. Bharti had to translate the ideas of the play into experiences within the comprehension of his troupe. Tanvir meanwhile, has followed the policy of narrating the story to his performers and letting them improvise. There is no conversion to Indian terms. The players understand the universal elements of greed, avarice and love in the plays and respond to them.

# Lays ion values

Meheri Peshonji about his new play Bali

done in Telugu and then in Kannada, from which I drew my material. It's called *Yashodhuchchita*. It is meant as a moral tale saying there's no difference between intended violence and the act of violence.

The story was an attack on Brahmanical hypocrisy. In the Vedic period Brahmins used to sacrifice cattle during *yagnas* when they performed the fire-sacrifice. Then the Buddhist and Jain influence came and the challenge had to be met. The Brahmins found that the one thing that had appealed to people most about Buddhism was non-violence. So they took that over, thereby removing the very platform on which Buddhism was attacking them. So, after the seventh century, Brahmins became vegetarians.

Now even their sacrifice had to become non-violent – in theory. Instead of sacrificing live cattle they started sacrificing cattle made of dough, which are called *pishcha-pusha*. Note that it is dough, not mud or clay. It is more than just an image because afterwards it is cooked and eaten, so the reference to meat is quite clear. The myth was written at the same time that the Brahmins became non-violent. The Jains were mocking this hypocrisy. They said it was ridiculous to sacrifice cattle made of dough. The fact remains that you intend to sacrifice – the violence is in your mind.

We had to study this epic in

temple is totally immaterial. It was just a moment of ecstasy. She heard the song and it broke all conventions. She says this man doesn't matter to me. I'm not going to come here every night. Don't think of it as disloyalty. Accept it as something that just happened.

That is where the relationship between the mind and the body comes in. To him it is the act, the sex, that matters and to which he is reacting. And he thinks he can react non-violently but she says you can't because your intentions are violent.

But here they're saying it's a complete experience. The Jain point of view is that it's not a half experience. Your intention is a complete experience. So once the king intends to sacrifice the cock there's no difference from actual violence. What the queen does is another aspect of the same thing except it is no longer related to violence but to sexuality. Once she was seduced by the music, the adultery was as good as done.

There were these tremendous possibilities in the myth and in my first draft I had only expressed them verbally. It hadn't been translated into action. But ultimately a play is action. The dialogue must become externalised in terms of action. That is why this theme hits at the very notion of drama. Because in drama the physical action is supposed to express what happens in the mind and the myth is about the relationship of man's mind to the physical relationships in the world around him. So the relationship between the mind and the body, which is the theme of the myth, is also a theme with which any dramatist would be concerned.

*And there's this claustrophobic no-escape situation...*

*No escape according to him.*

*The queen says there is. She says what happened in the*

Girish Karnad: unperturbed by criticism

*Kshattriya heritage and the ideology of non-violence. The cock of dough represents the compromise that doesn't work. So what happens when two opposing value systems are in conflict?*

Fatalism from the king's side, yes. Not so much fatalism as an inevitable gravitating towards violence.

The conflicting ideologies are not represented by the king and queen but by the queen and the queen mother. The queen is a Jain from childhood. The queen mother is the unrelenting Shaktapati, the Kali worshipper who says

done in. I'm not interested in it. I'm not interested in a film that hits you today and 10 years later feels exactly as if it were made in 1985.

*Do you accept the way society is?*

No, of course not. But the reformist attitude doesn't seem to be any kind of questioning of values at all. I think my plays question values. My films also. The questioning is not of an obvious kind. In terms of what it says *Bali* is very contemporary. *Tughlaq* is also contemporary. That's why they get done though they're not easy plays to perform.

*They deal with the world of ideas while others attempt to make changes in the environment.*

And those ideas are not relevant to our life today? *Not many people comprehend them. If you take the critics as enlightened persons in the audience and you say they didn't understand (your play), not many others will stay with the struggle of trying to understand.*

I can't bother with them. I struggle with my plays. I expect them to struggle. I'm not saying that what I've done is necessarily good or great. But the difficulties are such that the critics cannot accuse me of not having seen them. To me the play has said what I ultimately wanted it to say and I'm quite content with it. After that if it is still bad, at least I have the confidence that I have done my best.

*You've never worked on anything contemporary with socially relevant themes?*

No. Thank god! I hope I won't.

*Why?*

Because the purely realistic surface of our existence is so boring. Other people are handling it and I'm quite happy to let them.

*Do you think such themes are not relevant?*

I don't know what is a socially relevant film or play.

If it means something that deals with today's social problems, of course, I'm not

*thing contemporary with socially relevant themes?*

**To me the play has said what I ultimately wanted it to say and I'm quite content with it.**

**Do you think such themes are not relevant?**

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